



## Guillermo Freire

Senior Vice-President, Mid-Market Group  
Export Development Canada

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### About EDC

Export Development Canada (EDC) is a financial Crown corporation dedicated to helping Canadian companies of all sizes succeed on the world stage. As international risk experts, we equip Canadian companies with the tools they need—trade knowledge, financing solutions, equity, insurance, and connections—to grow their business with confidence. Underlying all of our support is a commitment to sustainable and responsible business.

Learn more at [www.edc.ca](http://www.edc.ca).

Appointed Senior Vice-President, Mid-Market Group in April 2022. In this role, he works to accelerate the international growth of medium-size companies to boost their international competitiveness.

First joining the Project Finance group at EDC in 2005, Guillermo worked in several complex project, infrastructure, and M&A transactions. Prior to re-joining EDC in 2013, Guillermo worked as a leader in Rio Tinto's Treasury team, responsible for the debt structuring of the Oyu Tolgoi mine in Mongolia, and the capital management of Rio's businesses in Latam. Since rejoining EDC, he took on senior roles on the Structured and Project Finance group, including leadership of the Cleantech team as well as leading the team responsible for managing EDC's relationships with its largest institutional investors.

Prior to his current role, Guillermo served as the Senior Vice-President, Financing and Investments, where he over oversaw the group responsible for deploying capital in support of the international expansion, growth and ongoing financial needs of Canadian exporters and investors.

Originally from Peru, he holds an MBA from McGill University and a Science degree from Universidad Nacional Agraria in Lima, Peru. He is fluent in English, Spanish, and beginner in French.

